

# MEPNN Supplier Scouting Opportunity Synopsis

## Item Information

Scouting Number	2023-158
Item to be Scouted	Adhesive
Days to be scouted	45
Description	Intek Corporation is in the Industrial Process Heating industry, looking for a new supplier of adhesives.
State item to be used in	Missouri

## Contact Information

Email	
First Name	
Last Name	
Department / Company / MEP Center	
Bureau / Division / MEP Center Regional Office	

## Supplier Information

Type of supplier being sought	Manufacturer
Reason	Re-shore

## Summary of technical specifications and performance requirements

Describe the manufacturing processes (elaborate to provide as much detail as possible)	<p>Intek Corporation is primarily engaged in manufacturing industrial process furnaces, ovens, induction and dielectric heating equipment, and related devices. We design and manufacture engineered thermal solutions: industrial ovens, heaters and controls.</p> <p>We use adhesive to glue the face, or exterior part, of the infrared heating element.</p>
Provide dimensions / size / tolerances / performance specifications for the item	The adhesive must be able to tolerate high temperatures beyond 1000°F
List required materials needed to make the product, including materials of product components	Current material consists of moldable ceramic fibers
Are there applicable certification requirements?	No
Are there applicable regulations?	No
Additional Technical Comments	

## Volume and Pricing

Estimated potential business volume	Currently use 400 kg per year
Estimated target price / unit cost information (if unavailable explain)	We currently import this item and are looking to lower logistics and currency exchange rates by re-shoring.

# Delivery Requirements

When is it needed by?	We currently still have a supplier, so it is no rush. We just want to look at options for a new supplier for the new year. We hope to find a supplier closer to the Midwest region, as we are based in Missouri.
Describe packaging requirements	Not required, but we currently receive the adhesive in 20 kg buckets.
Where will this item be shipped?	Union, Missouri

# Additional Comments

Is there other information you would like to include?	<a href="https://intekcorp.com/">https://intekcorp.com/</a>
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